

**APPLIANCE CONTRACT**

**Start Date:** August 31, 2008      **End Date:** May 12, 2012      **Options:** One additional year

**Pricing:**

Some of the proposers requested price increases for this contract year. Price decreases are allowed without notice.

**Shipping Charge per unit if less than five units :**

Brown Stove Works:    \$17.00 per unit  
 GE:                            No additional charge  
 HD Supply:                To be determined at the time (based upon the weight and distance)  
 Lowe's:                      No additional charge

**Notes:**

1. Brown Stove Works now does an epoxy powder paint finish on the oven door, broiler door and storage panel instead of porcelain. Porcelain is still on the manifold/control panel and the main top.
2. Brown Stove Works' thirty-six inch range for the elderly has front mount control knob and oven light.
3. GE has installation and removal services available in some areas. Call for details.
4. GE's refrigerators do not have two ice cube trays. They come with one ice cube tray. Their units do not have a shelf in the freezer.
5. GE's 30 inch electric range does not come with a broiler pan or grid.
6. HD Supply has a ten day delivery window.
7. HD's prices are firm through 08-12-11.
8. HD assumes that sites have loading docks or other means to offload appliances. Lift gates are available for additional fee.
9. You may purchase either the lowest priced brand or the second lowest cost brand from this contract.

**Credit Cards are accepted:**

**Brown Stove Works:** No      **GE:** Yes      **HD Supply:** Yes      **Lowe's:** Yes

**Contact Points:**

Brown Stove Works:	Jeff Essenburg		
<b>Phone:</b> 423.476.6544	<b>Fax:</b> 423.476.6599	Email:	<a href="mailto:jessenburg@brownstoveworksinc.com">jessenburg@brownstoveworksinc.com</a>
GE:	Julie May		
<b>Phone:</b> 1.800.782.8039	<b>Fax:</b> 1.800.772.6704	Email:	<a href="mailto:Julie.may@ge.com">Julie.may@ge.com</a>
HD Supply:	Phillip Waynick		
<b>Phone:</b> 615.584.8431	<b>Fax:</b> 858.831.2687	Email:	<a href="mailto:phillip.waynick@hdsupply.com">phillip.waynick@hdsupply.com</a>
Lowe's	Sam Patterson		
<b>Phone:</b> 865.690.9770	<b>Fax:</b> 865.670.1150	<b>Cell:</b> 865.254.7008	Email: None

**Green highlighting** means the lowest cost while **Yellow highlighting** means the second lowest cost.

**REFRIGERATORS**

<b>ITEM</b>	<b>QUANTITY</b>	<b>GE Model</b>	<b>GE Price</b>	<b>Lowe's Model</b>	<b>Lowe's Price</b>
Refrigerator 14 cubic	5 to 25	Hotpoint HTR16BB	\$369.00	Whirlpool W4TXNWFQ	\$372.56
Refrigerator 14 cubic	26 to 100	Hotpoint HTR16BB	\$355.00	Whirlpool W4TXNWFQ	\$372.56
Refrigerator 14 cubic	101+	Hotpoint HTR16BB	\$340.00	Whirlpool W4TXNWFQ	\$372.56
Refrigerator 16 cubic	5 to 25	Hotpoint HTN17BB	\$425.00	Frigidaire LFHT1713LW	\$345.48
Refrigerator 16 cubic	26 to 100	Hotpoint HTN17BB	\$410.00	Frigidaire LFHT1713LW	\$345.48
Refrigerator 16 cubic	101+	Hotpoint HTN17BB	\$395.00	Frigidaire LFHT1713LW	\$345.48
Refrigerator 18 cubic	5 to 25	GTN18BB	\$450.00	Frigidaire FRT18L4JM	\$395.10
Refrigerator 18 cubic	26 to 100	GTN18BB	\$435.00	Frigidaire FRT18L4JM	\$395.10
Refrigerator 18 cubic	101+	GTN18BB	\$420.00	Frigidaire FRT18L4JM	\$395.10
Refrigerator 14 cubic Energy Star	5 to 25	Hotpoint HTN16BB	\$413.00		
Refrigerator 14 cubic Energy Star	26 to 100	Hotpoint HTN16BB	\$398.00		
Refrigerator 14 cubic Energy Star	101+	Hotpoint HTN16BB	\$382.00		
Refrigerator 18 cubic with Top Freezer Energy Star	5 to 25	GE GTH18DB	\$476.00		
Refrigerator 18 cubic with Top Freezer Energy Star	26 to 100	GE GTH18DB	\$460.00		
Refrigerator 18 cubic with Top Freezer Energy Star	101+	GE GTH18DB	\$443.00		

**GAS RANGES**

ITEM	QUANTITY	Brown Stove Model	Brown Stove Price	HD Model	HD Price	GE Model	GE Price	Lowe's Model	Lowe's Price
Gas Range 20/21 Inch	5 to 25			Hotpoint RGA720EKWH	\$325.00	Hotpoint RGA720PK	\$267.00		
Gas Range 20/21 Inch	26 to 100			Hotpoint RGA720EKWH	\$318.00	Hotpoint RGA720PK	\$257.00		
Gas Range 20/21 Inch	101+			Hotpoint RGA720EKWH	\$318.00	Hotpoint RGA720PK	\$247.00		
Electronic Ignition					Included		\$30.00		
Gas Range 24 Inch	5 to 25			Hotpoint RGA724EKWH	\$340.00	Hotpoint RGA724PK	\$283.00		
Gas Range 24 Inch	26 to 100			Hotpoint RGA724EKWH	\$336.00	Hotpoint RGA724PK	\$273.00		
Gas Range 24 Inch	101+			Hotpoint RGA724EKWH	\$336.00	Hotpoint RGA724PK	\$260.00		
Electronic Ignition					Included		\$30.00		
Gas Range 30 Inch	5 to 25			GE JGBS07DEMWW	\$355.00	Hotpoint RGB508PP	\$274.00		
Gas Range 30 Inch	26 to 100			GE JGBS07DEMWW	\$349.00	Hotpoint RGB508PP	\$264.00		
Gas Range 30 Inch	101+			GE JGBS07DEMWW	\$349.00	Hotpoint RGB508PP	\$258.00		
Electronic Ignition					Included		\$30.00		
Gas Range 36 Inch	5 to 25	WNM430	\$384.00					Peerless SLK-24OWP	\$640.00
Gas Range 36 Inch	26 to 100	WNM430	\$362.00					Peerless SLK-24OWP	\$640.00
Gas Range 36 Inch	101+	WNM430	\$348.00					Peerless SLK-24OWP	\$640.00
Electronic Ignition			\$31.00						\$0.00

**ELECTRIC RANGES**

ITEM	QUANTITY	Brown Stove Model	Brown Stove Price	HD Model	HD Price	GE Model	GE Price	Lowe's Model	Lowe's Price
Electric Range 20/21 Inch	5 to 25					Hotpoint RA720K	\$256.00	Holiday EAK10MOO	\$265.30
Electric Range 20/21 Inch	26 to 100					Hotpoint RA720K	\$247.00	Holiday EAK10MOO	\$265.30
Electric Range 20/21 Inch	101+					Hotpoint RA720K	\$237.00	Holiday EAK10MOO	\$265.30
Range Cord 3 Prong							\$10.00		\$13.97
Range Cord 4 Prong							\$12.00		\$16.06
Electric Range 24 Inch	5 to 25			Hotpoint RA724KWH	\$300.00	Hotpoint RA724K	\$271.00		
Electric Range 24 Inch	26 to 100			Hotpoint RA724KWH	\$293.00	Hotpoint RA724K	\$261.00		
Electric Range 24 Inch	101+			Hotpoint RA724KWH	\$293.00	Hotpoint RA724K	\$251.00		
Range Cord 3 Prong					\$16.45		\$10.00		
Range Cord 4 Prong							\$12.00		
Electric Range 30 Inch	5 to 25					Hotpoint RB525H	\$262.00	Tappan TEF351EW	\$295.44
Electric Range 30 Inch	26 to 100					Hotpoint RB525H	\$254.00	Tappan TEF351EW	\$295.44
Electric Range 30 Inch	101+					Hotpoint RB525H	\$247.00	Tappan TEF351EW	\$295.44

Range Cord 3 Prong							\$10.00		\$13.97
Range Cord 4 Prong							\$12.00		\$16.06
Electric Range 36 Inch	5 to 25	WEM430-KW	\$445.75						
Electric Range 36 Inch	26 to 100	WEM430-KW	\$424.25						
Electric Range 36 Inch	101+	WEM430-KW	\$410.00						
Range Cord 3 Prong			\$14.00						
Range Cord 4 Prong			\$19.00						
Electric Range for the Elderly 20/21 Inch	5 to 25	WEM118-Q	\$306.00	Hotpoint RA720KWH	\$280.00				
Electric Range for the Elderly 20/21 Inch	26 to 100	WEM118-Q	\$284.75	Hotpoint RA720KWH	\$276.00				
Electric Range for the Elderly 20/21 Inch	101+	WEM118-Q	\$270.25	Hotpoint RA720KWH	\$276.00				
Range Cord 3 Prong			\$14.00		\$16.45				
Range Cord 4 Prong			\$19.00						
Electric Range for the Elderly 24 Inch	5 to 25	WEM618-Q	\$331.75	Hotpoint RA724KWH	\$300.00				
Electric Range for the Elderly 24 Inch	26 to 100	WEM618-Q	\$310.50	Hotpoint RA724KWH	\$293.00				
Electric Range for the Elderly 24 Inch	101+	WEM618-Q	\$296.00	Hotpoint RA724KWH	\$293.00				
Range Cord 3 Prong			\$14.00		\$16.45				
Range Cord 4 Prong			\$19.00						
Electric Range for the Elderly 30 Inch	5 to 25	WEM218-Q	\$328.00					Premier EDK1000P	\$456.67
Electric Range for the Elderly 30 Inch	26 to 100	WEM218-Q	\$306.25					Premier EDK1000P	\$456.67
Electric Range for the Elderly 30 Inch	101+	WEM218-Q	\$292.00					Premier EDK1000P	\$456.67
Range Cord 3 Prong			\$14.00						\$13.97
Range Cord 4 Prong			\$19.00						\$16.06
Electric Range for the Elderly 36 Inch	5 to 25	WEM430-KW	\$445.75						
Electric Range for the Elderly 36 Inch	26 to 100	WEM430-KW	\$424.25						
Electric Range for the Elderly 36 Inch	101+	WEM430-KW	\$410.00						
Factory Installed 3 Prong Cord			\$14.00						
Factory Installed 4 Prong Cord			\$19.00						

**DISHWASHERS**

ITEM		QUANTITY	HD Model	HD Price	GE Model	GE Price	Lowe's Model	Lowe's Price
Dishwasher		5 to 25	GE GSD2100RWW	\$238.00			Frigidaire FDB520RHS	\$227.35
Dishwasher		26 to 100	GE GSD2100RWW	\$231.00			Frigidaire FDB520RHS	\$227.35
Dishwasher		101+	GE GSD2100RWW	\$231.00			Frigidaire FDB520RHS	\$227.35
Dishwasher	Energy Star	5 to 25			GSD2100N	\$215.00	Frigidaire LFBD2409LW	\$229.30
Dishwasher	Energy Star	26 to 100			GSD2100N	\$208.00	Frigidaire LFBD2409LW	\$229.30
Dishwasher	Energy Star	101+			GSD2100N	\$201.00	Frigidaire LFBD2409LW	\$229.30